



Glossary of Girl Scout Terms

The following words are used frequently in Girl Scouting. In addition to definitions, note capitalization, usage and acronyms. Except for GSUSA use acronyms and other abbreviated forms only in internal communications.

ABC Cookie Company – one of two licensed baking companies used for cookie sales. GSCCC does not use this baker.

Action Steps - Planned programs for budgeting and cost accounting. These are specific major segments of work necessary to achieve operating objectives; an action step can be described as a grouping or bundle of activities. Action steps cover activities accomplished in a period of one or more months within a given year. They are developed for a one-to-twelve month period, and form the basis for formulating the operating budget.

Activities - Individual work segments or tasks within an action step. A comprehensive action step may contain a large number of activities.

Administrative Guidelines - Procedures used to ensure consistency. They give guidance concerning staffing, organization, budget development, and facilities.

Annual Council Meeting – The official corporate business meeting for Girl Scout Council of Colonial Coast held annually in February.

Annual Report – Review of services offered as well as income and expense financial statement distributed in March to Council delegates and Annual Meeting attendees.

Apasus – Girl Scout camp located in Norfolk, Virginia. Used for year-round group camping as well as day camps.

APFG – A Place for Girls houses the corporate offices of Girl Scout Council of Colonial Coast (GSCCC) staff and serves as a program center. This office is located in Chesapeake, Virginia.

Appreciation Pin - The Appreciation Pin recognizes an individual's exemplary service in support of delivering the Girl Scout Leadership Experience, but the impact is within one geographic area of service.

Ashdon Farms - Fundraising industry that provides superior products for the Fall Product Sale at GSCCC held in the fall.

Associations - Geographic areas established by the council board of directors to provide the means for members, 14 years of age and over, to influence policy-making; elect delegates to the council (corporate body); initiate discussions of issues related to direction-**setting' and give input to the council board of directors regarding decisions on** issues.

Baden-Powell, Lord and Lady (B.P. and Lady B.P.) - Robert Baden-Powell was the founder of Boy Scouting and his wife, Olave, was the World Chief Guide.

Be a Friend First (BFF) - A six- to eight- week series program based on the Amaze Journey created for middle school girls to help them develop healthy relationship skills, understand relational aggression, and learn about conflict resolution and bullying prevention.

Blue Book of Basic Documents - Contains the official basic documents of Girl Scouts of the USA: congressional charter; constitution; bylaws; policies; credentials of membership, registration, dues, and council charters. The *Blue Book of Basic Documents* is revised in accordance with action taken by the National Council and the National Board of Directors.

Board Position Statement - A formal written expression of a firm stand adopted by the board of directors, with reference to a particular subject or issue.

Board President or Board Chair - **Chief elected officer of the Council's Board of Directors.** Distinguished from National President, the chief elected officer of GSUSA.

Board Resolution - A formal written expression of important or complex will or intent approved by the board of directors.

Bridging - The progression from one grade level of Girl Scouting to the other.

Buck Harris Award – This GSCCC award was established upon the retirement of Buck Harris, a former executive director of Greater Tidewater Girl Scout Council. Buck dedicated her life to providing the finest in camping and outdoor education program and her friends felt that this award would be an appropriate way to honor her. Nominees for this award must be girl members and nominated by other girl members. This award is presented to the nominee at the Annual Council Meeting.

Burke's Mill Pond – Girl Scout camp in Gloucester, Virginia. Used for year-round group camping as well as day camps.

Bylaws - The rules and regulations made by a corporation to negotiate its affairs and to define the rights and obligations of its members, directors, and officers in the corporation and amongst themselves.

Cabin – **GSCCC**'s corporate intranet site for staff collaboration and information sharing.

Camp Outback – Virginia state licensed summer day camp program in Chesapeake at A Place for Girls

CEI– Customer Engagement Initiative, a new way of engaging and communicating with volunteers, families and girl members to improve the volunteer experience and make it easier for girls to get involved with Girl Scouts

CEO – Chief Executive Officer.

Community Award – This award is to recognize an organization or an individual in the community who has supported Girl Scouting over the past year.

Community Profile - Collected data that describes the organizational, governmental, religious, educational, and other resources that would be helpful to deliver Girl Scouting.

Conflict of Interest - Any situation where a decision made by an individual board member or staff member in an official capacity is likely to bring personal benefit.

Constituency - The word "constituency," as used in this guide, applies to a group of registered Girl Scout volunteers, 14 years of age and over, residing within an area and entitled to elect delegates to represent them as members of the corporate body at the annual meeting. The constituency is established so the membership will be involved in the business of the council.

COO – Chief Operations Officer.

Cookie Program Business Skills - These are the 5 skills every girl learns by participating in the cookie program – **it's not just a fundraiser, its financial empowerment: (1) Goal Setting; (2) Decision Making; (3) Money Management; (4) People Skills; and (5) Business Ethics.**

Corporate Goals - A description of the desired future that is possible and measurable, and that provides direction for the total organization.

Corporation - A Girl Scout council is a corporation legally established as such in the state in which it carries on its operations. The council's corporate existence is legally established in the state when the council prepares and files with the state its original articles of incorporation. Simultaneously, the council (corporation) prepares bylaws, which are the rules and regulations established to govern the corporation.

Council – A group of people, corporation or other form of organization exclusively devoted to the Girl Scout Movement. A council is chartered by the National Board of Directors of the Girl Scouts of the USA>

Council Code - An individual code assigned to each council by Membership Credentials. The council code must appear in the designated boxes on all membership registration forms and on the Membership File Maintenance sent to national headquarters. The code also should be shown on all correspondence sent to Membership Credentials. Girl Scout Council of Colonial Coast is 282.

Counselor-in-Training I – CIT I– Girls in ninth grade and tenth grade can learn the leadership skills they need to become a camp counselor.

Counselor-in-Training II – CIT II – Girls in grades 11 and 12 have the opportunity to expand on the skills gained in CIT I while specializing in the camp area of their choice; adventure, arts and crafts, waterfront or general counselor. In order to attend this training, girls must have completed 10th grade and CIT I.

Court of Awards - A ceremony at which girls receive awards that they earned.

Critical Issues - Situations, developments, or circumstances in the organization's internal or external environment that have a potential impact on the organization's ability to carry out its mission.

Darden – Girl Scout camp in Courtland, Virginia. Used for year-round group camping as well as resident camps, day camps and core camps.

Day Camp – Camping by day for a determined time period.

Delegate - Any Girl Scout member, 14 years of age or older, elected to a voting position in the council. Voting positions include board members, council nominating committee members, delegates elected by associations or Senior Girl Scout troops, and National Council delegates. All delegates are accountable to the group who elected them for carrying out their responsibilities as described in the council bylaws.

Destinations - (formerly called Wider Opportunity) - Any Girl Scout activity that takes girls outside their own troops and councils. These can include community projects in the neighborhood or visits to other councils to have fun, learn, and share with sister Girl Scouts.

Digital Cookie – web-based platform that Girl Scouts can use to sell cookies online

Direction-setting – The process of making decisions that affect council goals and the future of the corporation in general.

Diversity – The quality of being diverse or different, variety. Especially as used to describe a group made up of a variety of people from various racial, ethnic, religious, socio-economic backgrounds and abilities.

Dunk Bag – Mesh bag used to sanitize and store dishes and utensils.

Early Bird Registration - Members of Girl Scouts re-register for the upcoming new membership year before a designated date set each year by the Council.

eBiz – eBusiness – Online registration system.

Ebudde - is the web based cookie management website provided by Little Brownie Bakers (licensed baking company used for cookie sales at GSCCC).

ECFC – Elizabeth City Field Center. This satellite office of Girl Scout Council of Colonial Coast is located in Elizabeth City, North Carolina.

Edith Macy Conference Center - A national center owned and operated by Girl Scouts of the USA for training Girl Scout adults. Located 35 miles north of New York City, the 404-acre site contains modern classrooms and residential units.

Enews – Electronic newsletter distributed monthly to all registered Girl Scouts who have provided an email address.

Enmeier Center – An 11,800 square foot building that is surrounded by a beautiful wooden area. It is a perfect facility to host a large meeting for up to 400 people or to have a sit down occasion of 175. To make the event easy to set up, audio visual equipment and food services is available.

Ex Officio - An individual who becomes a member of the board of directors or any other group operating under general parliamentary law by virtue of holding a key position is ex officio a member of that group for as long as she/he holds the position. Normally, being ex officio means having full voting privileges, unless it states otherwise in the bylaws. One good example of ex officio membership in Girl Scouting is the chairman of the council nominating committee who is ex officio a member of the board if not already a board member.

Executive Committee - The Executive Committee shall consist of the elected officers of the Council and two (2) directors-at-large. The Chief Executive Officer shall serve as an ex-officio member with voice but without vote. The directors-at-large shall be appointed by the Chair of the Board from the members of the board of directors. The board Chair shall be the chair of the executive committee.

Executive Session - Any meeting of a deliberative assembly or a portion of a meeting where the proceedings are secret. A motion to go into executive session is a question of privilege and, therefore, is adopted by a majority vote. Only members, special invitees, and such employees or staff members as the assembly or its rule may determine to be necessary are allowed to remain in the room. (See Robert's Rules of Order.) The minutes,

or record of proceedings of an executive session, must be read and acted upon only in executive session.

Family Guide – Brochure that includes basic information about Girl Scouts and answers frequently asked questions by new members and their families.

Financial Assistance – Girl Scout Council of Colonial Coast financial assistance for national membership dues and council program event fees. Financial assistance is also known as opportunity funds.

Fly-Up – Brownies receive wings as they move to Junior Girl Scout program grade level.

Founder's Day - October 31, birthday of Juliette Gordon Low, founder of Girl Scouting.

Friendship Circle - A symbolic gesture in which Girl Scouts form a circle by clasping each **other's hands**. It is often used as a closing ceremony.

Fun Room – Located in *A Place for Girls* in Chesapeake, Virginia, and available for groups to reserve for overnights.

Fundraising - All activities that produce funds for carrying out Girl Scouting at various levels or organization - council wide, in geographic units, and in troops. These fund raising activities include the raising of cash and resources from various sources for the support of a council or a specific council project.

G.I.R.L. – Go-getter, Innovator, Risk Taker, Leader

GAB – Girl Advisory Board - Girls 14-17 have the opportunity to provide ideas about and plan council events and programs.

Girl Guide - The original name for Girl Scouts which is still used in many countries.

The Girl's Guide to Girl Scouting – Part of the National Program Portfolio - Grade level specific binder full of information about being a Girl Scout and how to earn certain badges. It is divided into three sections: handbook, badge requirements and my Girl Scouts.

Girl Scout (Girl Scouting) - The words Girl Scout(s) or Girl Scouting in a heading should appear as a unit on one line. Note: Never use just Scout or Scouting.

Girl Scout Adult - A Girl Scout who is 18 years or older including volunteers and staff.

Girl Scout Ambassador – A Girl Scout who is in the eleventh or twelfth grade.

Girl Scout Anniversary/Birthday - March 12, 1912, Juliette Low met with 18 girls to form the first Girl Scout troop in the United States.

Girl Scout Bronze Award – The highest achievement a Junior Girl Scout can earn, recognized by a bronze pin.

Girl Scout Brownie - A Girl Scout who is in the second or third grade.

Girl Scout Brownie Membership Pin - A Trefoil-shaped pin with a Brownie elf, signifying fulfillment of membership requirements.

Girl Scout Brownie Ring - A form of troop governance used by Brownies. Girls sit in a circle and share in planning, problem-solving, and decision-making with their troop.

Girl Scout Cadette - A Girl Scout who is in the sixth through eighth grades.

Girl Scout Council - A corporation chartered by Girl Scouts of the USA and responsible for Girl Scouting in a defined geographic area (jurisdiction). NOTE: Capitalize the "c" in "council" when the word is part of an official name (e.g. Red River Girl Scout Council).

Girl Scout Council Charter - A credential issued by GSUSA's National Board to a group of persons, a corporation, or other form of organization exclusively devoted to the Girl Scout Movement in the United States. The charter grants the group or organization the right to develop, manage and maintain Girl Scouting in a specified area and call itself a Girl Scout council.

Girl Scout Daisy - A Girl Scout who is in kindergarten or first grade.

Girl Scout Daisy Circle - A form of troop governance used by Daisies. Usually once a month, the girls and their leader (s) meet in a circle to plan, solve problems and make decisions. The leader (s) plays an active role in structuring and directing the discussion.

Girl Scout Daisy Membership Pin - Trefoil-shaped pin, with daisy inside, signifying fulfillment of membership requirements.

Girl Scout Gold Award - The highest achievement in Girl Scouting, recognized by a gold pin.

Girl Scout Grade Levels - Girl Scout membership categories based on grade: Girl Scout Daisy, Girl Scout Brownie, Girl Scout Junior, Girl Scout Cadette, Girl Scout Senior, Girl Scout Ambassador and Girl Scout Adult. NOTE: Always use grade level designations in full when referring to them in a body of work (e.g. Girl Scout Cadette, not Cadette).

Girl Scout Handshake - A formal way of greeting other Girl Scouts by shaking the left hand while giving the Girl Scout sign with the right.

Girl Scout Insignia - All pins, patches, badges, or other recognitions worn on the Girl Scout uniform.

Girl Scout Interest Group - Girl Scout unit organized for a short-term program activity that provides more in-depth exploration of a specific topic (e.g., orienteering or cheerleading).

Girl Scout Junior - A Girl Scout who is in fourth or fifth grade.

Girl Scout Leader - **The adult responsible for facilitating girls' experiences so that they learn and grow, build healthy relationships, develop core leadership skills, have fun, and feel safe. You will do this by planning program activities, engaging girls' families, managing troop functions, and by being a healthy role model.**

Girl Scout Leader's Day - April 22. Since 1982, girls and parents have used this day to thank Girl Scout leaders for their service to the troop. Traditionally, council observances have featured flowers, parties, and thank you notes.

Girl Scout Leadership Experience - Girls Discover themselves and their values; Connect with others; and Take Action to make the world a better place. At Girl Scouts, everything centers on the girl; activities are girl-led, which gives girls the opportunity to learn by doing in a cooperative learning environment.

Girl Scout Member Registered Individually - Girl Scouts not affiliated with a troop/group. Girls who are registered individually can join other girls at council-wide events.

Girl Scout Membership Pins - Either of two pins, trefoil with three faces or the trefoil with an eagle, signifying fulfillment of membership requirements. Worn by Junior, Cadette, Senior, and Adult Girl Scouts.

Girl Scout Mission Statement – Girl Scouts builds girls of courage, confidence, and character, who make the world a better place. We strive to be the premier leadership organization for girls, and experts on their growth and development.

Girl Scout Motto - "Be Prepared".

Girl Scout Promise and Law - The Girl Scout Promise (also referred to as the "Promise") is a pledge every Girl Scout makes when joining the organization. It affirms the spiritual and ethical framework of Girl Scouting. The Girl Scout Law (also referred to as "the Law") is a Girl Scout code that serves as a guide for the personal behavior of all members. NOTE: "Law" is never plural.

Girl Scout Senior - A Girl Scout who is in the ninth or tenth grade.

Girl Scout Servicemark - The Girl Scout symbol (the trefoil with three profiles) with the logotype (the words Girl Scouts) underneath.

Girl Scout Sign - The official Girl Scout greeting. The right hand is raised shoulder high with the three middle fingers extended and the thumb crossing over the palm to hold down the little finger.

Girl Scout Silver Award – The highest achievement a Cadette Girl Scout can earn, recognized by a silver pin.

Girl Scout Slogan – **“Do a good turn daily.”**

Girl Scout Troop - A group of girls (minimum of 5) and adults (minimum of 2) who meet on a regular basis to engage in Girl Scout Program activities. Troops are organized **according to “Grade Level” which places girls together with others in the same** social/developmental stage. NOTE: Capitalize the "t" in "troop" when the word is part of a name (e.g. Girl Scout Junior Troop 48, Girl Scout Troop 39, and Troop 39).

Girl Scout Volunteer - A Girl Scout leader or other person who performs an unpaid service for a council or troop. NOTE: Since the ultimate responsibility for the Girl Scout Movement rests with volunteers, editorial policy dictates that the word "volunteer" must precede the word "staff" when they are paired with each other.

Girl Scout Week – The anniversary of the first Girl Scout troop meeting. Celebrated each year during the week of March 12.

Girl Scout/Girl Guide Movement - Also referred to as the Movement. All members of the World Association of Girl Guides and Girl Scouts joined together for the purpose of inspiring girls with the highest ideals of character, conduct, patriotism, and service so they may become happy and resourceful citizens. The Girl Scout Movement in the United States is affiliated with other Girl Scout and Girl Guide movements through the World Association.

Girl Scouts of the USA (GSUSA) - A corporation responsible for promoting the Girl Scout Movement in the United States. GSUSA was chartered by a special act of Congress on March 16, 1950.

Girl Scouts' Own - A ceremony or spontaneous moment of sharing that serves as a quiet, thoughtful celebration of Girl Scout ideals. Songs, poetry, and drama often serve as the theme of these occasions.

GSCCC – Girl Scout Council of Colonial Coast – serves a land area of 27,410 square miles including southeastern Virginia and eastern North Carolina.

GSRI – Girl Scout Research Institute – Center for research and public policy information on the development and well-being of all girls.

Guideline- Established criteria for doing something well and safely.

Honorary National President - Post traditionally held by the First Lady of the United States.

Honor Pin – This award recognizes an individual's exemplary service in support of delivering the Girl Scout Leadership Experience; this support has had measurable impact on two or more geographic areas of service to reach and surpass the mission-delivery goals of the council.

International Commissioner - National board member appointed by the National president to represent her to the World Association of Girl Guides and Girl Scouts.

Investiture - A ceremony in which a new member makes her Girl Scout Promise and receives her membership pin.

Journey - A Girl Scout journey represents a fun and challenging way that girls can experience Girl Scouting over a series of sessions (usually six to eight, but with the potential to last far longer).

Juliette Gordon Low - Founder of Girl Scouting in the United States. Juliette was born on October 31, 1860, and died on January 17, 1927. Her nickname, Daisy, inspired the name of the organization's youngest members, Girl Scout Daisy.

Juliette Gordon Low Birthplace – The house where Juliette Gordon Low was born. It is now a Girl Scout museum and program center maintained by GSUSA. Located in Savannah, Georgia, the center is part of the largest national Historic Landmark District in the United States.

Juliette Low World Friendship Fund (JLWFF) - A fund started in 1927 to give Girl Scouts within the United States, the opportunity to contribute to the international Girl Guide/Girl Scout Movement. Funds are often collected in conjunction with Thinking Day celebrations.

Junior/Cadette/Senior/Ambassador Executive Board – Also called a steering committee where one leadership team makes decisions for entire troop.

Junior/Cadette/Senior/Ambassador Patrol or Team System – In this system large troops divide into small groups with every member playing a role.

Junior/Cadette/Senior/Ambassador Town Meeting – Under the town meeting system, business is discussed and decisions are made at meetings attended by all the girls in the troop.

Kaper Chart – A chart showing the job or assignment of each girl or patrol on any given project.

Leader-in-Training – LIT - Girls who are 16 years and older can earn the Leader-In-Training pin for completion of a council Leader-In-Training course in specific leadership skills.

LiA – Leader in Action award for Cadettes who assist Brownie Girl Scouts in completing their Journey.

Little Brownie Baker – Baker of the Girl Scout cookies for the Girl Scout cookie program at GSCCC.

Lodge – Annex program building next to A Place for Girls in Chesapeake, Virginia. Available to groups to reserve for overnights.

Membership Standards - There is one Girl Scout program that has six age-level adaptations. Membership standards are guides for determining in which age level a girl should participate. They take into consideration individual differences and make it possible for girls to be grouped according to their educational, social, emotional, and developmental needs and interests.

Membership Year - October 1 through September 30.

Minority Status - Minority status is determined under a uniform set of instructions developed jointly by the Equal Employment Opportunity Commission (EEOC) and the Office of Federal Contract Compliance Programs (OFCCP) for preparation of the EEO-1 Report. Employees and applicants are included in the group to which they appear to belong, identify with, or are regarded in the community as belonging to, and are categorized as follows:

- American Indian or Alaskan Native: all persons having origins in any of the original peoples of North America.
- Asian or Pacific Islander: All persons having origins in any of the original peoples of the Far East, Southeast Asia, or the Pacific Islands. This area includes, for example, China, Japan, Korea, the Philippine Islands, and Samoa.
- Black (not of Hispanic origin): All persons having origins in any of the Black racial groups.
- Hispanic: All persons of Mexican, Puerto Rican, Cuban, Central or South American, or other Spanish cultures of origin, regardless of race.

Multi-level troop – a group of girls forming a troop with members from different levels of Girl Scouting

National Board of Directors - A group of members, elected by the National Council, authorized to manage the affairs of the corporation between sessions of the National Council.

National Council - Membership consists of delegates elected by the Girl Scout councils, delegates from lone troops, members of the National Board and the National Nominating Committee, past Presidents of GSUSA, and other persons elected by the National Council.

National Council Session/Convention - A triennial (every 18 months) meeting at which the National Council elects officers and other members of the National Board and National Nominating Committee and amends the constitution, as needed. Delegates also determine Girl Scout policy by considering and acting upon proposals and giving guidance to the National Board on the direction of Girl Scouting in the United States. The National Council Session's business meetings are held in conjunction with a gala opening, theme dinners and other special events, and exhibits by GSUSA, companies, and nonprofit organizations that offer resources to support Girl Scouting.

National Delegates – Selected to represent Colonial Coast and cast votes at the Girl Scouts of the USA National Convention, held every three years.

National Equipment Service (NES) - The branch of GSUSA that sells uniforms, insignia, accessories, camping equipment, and printed materials. Local NES agencies are located in licensed stores and in Girl Scout council service centers.

National Headquarters - The central administrative office of GSUSA, located in New York, New York. NOTE: Never use just "headquarters."

National Meeting of President and Executive Directors - Triennial meeting occurring approximately 18 months after the National Council Session/convention.

National Meetings - A three-year cycle of meetings mandated by the National Council. See National Council Session/Convention and National Meeting of Presidents and Executive Directors.

National Program Portfolio - The National Program Portfolio has two main parts – the National Leadership Journeys and the all new *The Girl's Guide to Girl Scouting*. Complemented by the Girl Scout Cookie program, Girl Scout travel and Girl Scout awards, the National Program Portfolio is designed to help girls develop as leaders and build confidence by learning new skills. It also ensures that Girl Scouts at every level are sharing a powerful, national experience—girls together changing the world!

Nosebag – A lunch, which does not need cooking, carried in a paper bag or bandana.

Numeral Guard - The Numeral Guard Pin recognizes years of membership in any Girl Scout/Girl Guide organization. This pin recognizes the total years of membership, including girl and adult years at 5-year intervals.

Nut-e – Ashdon Farms nut and candy online ordering system that is used by Girl Scout council staff and volunteers (troop volunteers, service unit volunteers, community volunteers).

Official Council Meeting and Board Minutes - The original copies of minutes of board meetings signed by the proper officer, which record official proceedings, actions and other business transacted, and serve as the official record of the corporation, which can be subpoenaed for use in any legal action. In some states, board committee minutes must be filed in the same manner as board minutes.

Official Spokesperson - A person(s) given the authority and accountability who speaks in the name of (and for) the corporation (usually the president).

Olave Centre - A complex that includes the home of the World Bureau and the Pax Lodge World Center, a new facility where program and training events take place. Located in London, England, Olave Centre was founded in 1932.

Operating Objectives - Specific measurable statements of attainable outcome developed within the framework of the corporate goals, as adopted by the board, and the administrative guidelines, which are provided by the executive director. Objectives are developed by the operating unit managers and those responsible for implementation.

Operational Volunteers - Volunteers who carry out operational assignments.

Operations - Activities required carry-out the operating objectives of a council.

Opportunity Catalog – an online portal where parents and volunteers can search for troops, locations and meeting days that work for them and show the volunteer positions that need to be filled to get the troop off the ground

Organizational Performance Appraisal - The year-end review by the board of directors measuring accomplishment of the integrated objectives and progress toward achievement of the corporate goals.

Our Cabaña - A world center founded in 1957 located in Cuernavaca, Mexico. Girl Scouts and Girl Guides learn Mexican crafts and customs and perform community service.

Our Chalet - This world center, located in the Swiss Alps, is a base for mountain-climbing, hiking, and skiing. Founded in 1932, it was the gift of Helen Storrow of Boston, Massachusetts.

The Outback – The 8.5 acre nature area behind A Place for Girls in Chesapeake, Virginia, offers boardwalks, a fitness trail, picnic shelters, grills, and a wildlife observation tower.

PA – Program Aide - Girl Scout who uses leadership skills to share her interests and experiences with younger girls in a troop, group or camp setting.

Pathways - Girl Scout Membership Pathways are a more flexible way to be a Girl Scout. Do what you want to do, when you want to do it, and benefit from the excellent quality of the Girl Scout Leadership experience – but in more flexible ways that fit your schedule. The Pathways are Camp, Events, Series, Travel, Troop and Virtual.

Policy – Official course of action which must be followed.

Power of G.I.R.L. – recruitment campaign that represents the leadership potential of every parent and professional, adult and adolescent

PSC – Peninsula Service Center – One of four Girl Scout Council of Colonial Coast offices located in Newport News, Virginia.

QSP – **“Be A Reader” campaign** is part of the Fall Product Sale program, the magazine fundraiser.

Rededication – A ceremony in which girls and adults renew their commitment to the Girl Scout Promise and Law.

Resident Camp – A summer camping experience where girls from all over the Council come together for a minimum of three consecutive nights.

Safety Activity Checkpoints – Instructions for staying safe while participating in activities.

Salesforce – Software used by Girl Scouts to provide an improved online registration and reporting process.

Sangam - A world center in Pune, India and founded in 1966, Sangam is a meeting place where girls of Eastern and Western cultures share their heritages. Sangam is the Sanskrit word for "coming together."

Series - Girls participate in a series of programs with the same group relating to a specific theme or purpose. It is usually a six- to eight-week program.

Service Unit - A geographical area that consists of troops, individually registered girls in pathways, adults, volunteers and a volunteer support team. We have over 16,000 girl members and over 5,000 adult members who are a part of over 50 service units.

Service Unit Alternate Delegates - Members of the Girl Scout Movement also residing within a Service Unit in the Council's jurisdiction who are voted by their Service Unit to stand in place of the delegate and assume their responsibilities (including voting rights) should the Service Unit delegate not be able to carry out their role during a specified period. Service Unit Alternate Delegates are 14 years of age or older and are elected.

Service Unit Delegates - Members of the Girl Scout Movement that reside in a Service Unit within the Council's jurisdiction who are voted by their Service Unit to be the conduit through which matters of governance are understood and communicated and to represent the Service Unit with one voice. Delegates are 14 years of age or older and are elected.

Service Unit Encampment – Multiple troops or groups from the same geographical areas (service unit) camp together with a common planning committee and program.

Sit-Upon - A lightweight pad or mat Girl Scouts use to sit upon when the ground is damp or dusty.

Skill Building Badge Set – Badges centered to the theme of the Journey.

Skimino – Girl Scout camp accredited by the American Camping Association located in Williamsburg, Virginia. Used for year-round group camping as well as resident camps, day camps and core camps.

Standard - A standard is an established level of quality or achievement for measuring and judging a council's performance in delivering the Girl Scout program. Standards cover three major areas encompassing the council's charter responsibilities for the development and maintenance of Girl Scouting throughout its total jurisdiction.

Standards for an Effective Girl Scout Council - Standards for an effective Girl Scout council delineate the Girl Scout councils are expected to manage the work of the council and fulfill charter requirements. They should be used to reinforce and support a council's corporate planning/management system and provide a sense of direction and clarification on significant issues. Standards for an effective Girl Scout council are the foundation upon which the Girl Scout council is planned and conducted. They provide the measurement of a council's performance in meeting its charter obligations. Determination of the scale positions on all standards for an effective Girl Scout council is the major factor for consideration in granting charters to Girl Scout councils.

Standing Rules – Those rules related to the details of administration rather than to parliamentary procedure such as the hour meetings will begin the attendance of guests at meetings, and/or the mechanics of the meetings, etc.

STEM – Science, Technology, Engineering and Math.

Stewardship - The fiduciary responsibility for safeguarding and managing money and/or principles, practices, and ideals for the benefit of others. For example, Girl Scout council boards of directors are stewards (accountable for) safeguarding the delivery of the Girl Scout Program, as well as the council's property and other financial assets.

Strategic Planning - The process of formulating and adopting corporate goals, policies and guidelines that govern the acquisition and allocation of resources for achieving such goals.

Summer Camp Guide – List of all Council sponsored camps posted on www.gsgccc.org each spring

SWAPS – The tradition of Girl Scouts exchanging keepsakes. Referred to as Special Whatchamacallits Affectionately Pinned Somewhere.” **Go to Girl Scout Central at www.girlscouts.org** to for more information.

Tactical Planning - Setting of operating objectives and the deployment of resources to achieve the objectives. Tactical planning includes establishing operating objectives and developing action steps and an operating budget.

TAG – Teen Advisory Group. Girls 14-17 provide interaction and involvement of Girl Scouts **in Council’s governance working with the Chief Executive Officer** and the board of directors.

Techbridge – Science, technology and engineering hands-on programs in-a-box.

Thanks Badge – This award honors an individual whose ongoing commitment, leadership, and service have had an exceptional, measurable impact on meeting the mission-delivery goals and priorities of the entire council or the entire Girl Scout Movement.

Thanks Badge II - The Thanks Badge II honors a previous Thanks Badge award recipient who has continued to provide exemplary service in a leadership role which resulted in a measurable impact benefitting the entire Girl Scout Movement.

Three Keys to Leadership – Discover, Connect, Take Action. Discover - where girls understand themselves and their values and use their knowledge and skills to explore the world; Connect-where girls care about, inspire and team with others locally and globally; and Take Action-where girls act to make the world a better place.

Three Learning Processes – Girl-led, Learning by Doing, and Cooperative Learning.

ToGetHerThere – **Boldest advocacy and fundraising cause campaign dedicated to girls’ leadership issues in nation’s history. Goal is to create gender-balanced leadership in one generation.**

Town Hall Meetings - Held in late April/early May timeframe in each of the four communities. Staff partners will have an opportunity to meet volunteer partners and to share important updates and Service Delivery successes and movement forward. Volunteer partners will have an opportunity to meet council staff partners, ask questions and share thoughts with each other on making the Girl Scouts of the Colonial Coast a thriving and successful team.

Trefoil - The international symbol of Girl Scouting. The three leaves of the trefoil represent the three parts of the Girl Scout Promise: serving God and country, helping people, and living by the Girl Scout Law. The trefoil is used as the defining shape of the Daisy, Brownie, contemporary and traditional Girl Scout membership pins, and appears on the Gold and Silver Girl Scout Award pins.

Troop Government - A built-in structure to help troop volunteers develop successful girl/adult planning and partnership.

Trophy Nut Company – approved supplier of nuts and candies for Girl Scout fundraisers. GSCCC does not use this company.

USA Girl Scouts Overseas - Lone troops that serve USA families living temporarily overseas. These members register directly with Girl Scouts of the USA.

Volunteer Connection – Electronic news and information for volunteers.

Volunteer Essentials – Encyclopedia for Girl Scout volunteers. Includes tips for planning outdoor activities, managing troop finances, promoting safety, arranging trips, selling cookies and more.

Volunteer of Excellence Award – This award recognizes volunteers who have contributed outstanding service while partnering directly with girls in any pathway to implement the Girl Scout Leadership Experience through use of the National Program Portfolio or who have contributed outstanding **service in support of the council's mission** delivery to girl and adult members.

VST - Volunteer Support Team - A group of adult volunteer workers who provide direct service to troops within geographic unit.

VTK – Volunteer Toolkit- a digital resource that supports troop leaders and co-leaders through planning meetings, communicating with parents, renewing membership, tracking badges earning by girls, recording meeting attendance and more.

Washington Office - Office maintained in Washington, D.C. by GSUSA for relations with and representation to the federal government. Staff monitors federal legislation affecting the corporate rights or purpose of GSUSA and lobbies on behalf of the organization.

World Association of Girl Guides and Girl Scouts (WAGGGS) - Also referred to as the World Association, an association of Girl Guide and Girl Scout national organizations from around the world. National organizations elected to membership meet every three years at world conferences. Between world conferences, the business of the World Association is carried on by international committees of volunteers, the World Committee, and the staff at the World Bureau in London, England.

World Bureau – The headquarters of the World Association of Girl Guides and Girl Scouts located in London, England.

World Center - Any of four facilities owned and operated by WAGGGS to allow Girl Scouts/Girl Guides 14 years or older to stay and experience opportunities not available in their own countries and to encourage international friendship. See also Our Cabaña, Our Chalet, Olave Centre, and Sangam.

World Thinking Day - February 22, the birthday of both Lord Baden-Powell, founder of Boy Scouting, and his wife Lady Baden-Powell, World Chief Guide. He founded the Boy Scout Movement in England, and she was the World Chief Guide of the Girl Guide/Girl Scout Movement. Celebrated as the day on which Girl Guides and Girl Scouts all over the world think of each other and exchange greetings.

World Trefoil Pin - A pin with a gold trefoil on a blue field that may be worn by all Girl Scouts and Girl Guides. It is the symbol of the worldwide bond of Girl Scouting and Girl Guiding.

Years of Service Pin - The Volunteer Years of Service Pin recognizes an adult member registered with Girl Scouts of the U.S.A. for her/his years of active volunteer service at five-year intervals (5, 10, 15, etc.). This pin differs from the numeral guard in that it represents the number of years an adult volunteer has actively provided service, whereas the numeral guard recognizes years of membership.