



Cookie Booth FAQs

Girls who participate in booth sales have the opportunity to apply the Five Skills for Girls goal setting, decision-making, money management, people skills and business ethics.

Please contact Customer Care with any questions or concerns at customercare@gscgcc.org.

Here are the answers to some frequently asked cookie booth questions.

Why should we participate in booth sales?

Customers are looking for cookies, and booth sales are a great way to increase sales and help a girl reach her goal. **Goal setting** is the first of the five skills learned in the cookie program!

Where can I find all of the Product Sale Safety Activity Checkpoints?

You can access all Product Sale Safety Activity Checkpoints on the Council website at www.gscgcc.org.

Where can I set up a booth?

Your service unit cookie coordinator (SUCC) and/or service unit booth coordinator will work with the Council and local businesses to schedule booths within your service unit boundaries and will assign booths to you via a lottery or other system. If you wish to host a booth outside of your service unit boundaries, contact your service unit coordinator for approval. Respecting sales boundaries teaches **Business Ethics**.

Who should be at a booth?

- Girl Scout Daisy, Brownie, Junior and Cadette booths must have at least two girls and two adults; at least one of the adults must be a registered Girl Scout.
- Girl Scout Senior and Ambassador booths must have at least one girl and one adult who must be a registered Girl Scout.
- A female volunteer is not required at a booth sale.
- Girls are to wear their Girl Scout uniform, a Girl Scout t-shirt or her sash and pins. Planning a booth is a great step towards learning strong **Decision Making** skills.

What forms of payment do we accept?

Cash and checks are accepted at all cookie booths in the Girl Scouts of the Colonial Coast. All checks are to be made payable to GSCCC and deposited into the Council account to avoid returned check fees. Troops also have the option of accepting credits cards. Girls will learn **People Skills** when explaining payment methods to their customers. Adults are responsible for processing credit cards. Girls may not handle credit cards.

Who handles the cash/checks?

The cookie program is a girl-led activity. Girls make ALL cash/check sales, except in cases where an adult is helping a Girl Scout Daisy make accurate change and handle money. Let the girls know that they are to hand you large bills as soon as they accept them. This is a big part of learning **Money Management**.

How do I keep the money safe?

Aprons are a great way to keep the money safe at a cookie booth. If you have a moneybox instead, ensure that you keep it out of sight and in a safe place. Have the girls hand an adult the money after making a sale.