



**Family Partnership
2011-2012**

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Welcome

Dear Family Partnership Chairs,

Welcome to the new Girl Scout year! We are so pleased to have you as a part of the Girl Scout Council of Colonial Coast family.

Your volunteer commitment as a Family Partnership Chair speaks volumes about your belief in the power of the Girl Scout Leadership Experience. Our goal for the Family Partnership Campaign is to ask the families of GSCCC to express *their* belief in the value of Girl Scouting through their financial support. By making a gift to the Family Partnership Campaign, Girl Scout families and volunteers help the girls in our local communities develop the *courage, confidence, and character* they need to succeed in life and *make our world a better place*.

As a Family Partnership Chair, your role is critical to the success of the Family Partnership Campaign. Because of you, we are able to reach all of our Girl Scout families, providing them with an opportunity to make a gift for our girls. The goal of this year's Family Partnership Campaign has two main focuses: to give every family, everywhere in our Council the opportunity to contribute financially to Girl Scouting, and to increase the percentage of our membership who chooses to give. We firmly believe that if they are given the opportunity and understand the need, many more families will want to contribute and help us reach our goal.

Our development department stands ready to support you in every way possible as you present this giving opportunity to your troop family. Please don't hesitate to call if you have questions or suggestions.

We cannot begin to express our gratitude for all you do on behalf of the girls in our Council. Please know that your many contributions make all the difference in the lives of girls.

Yours in Girl Scouting,

Tracy Keller
Chief Executive Officer

What is Family Partnership?

The Family Partnership Campaign is a way for families of Girl Scouts to express their belief in the value of Girl Scouting through financial support. By making a charitable contribution to the Girl Scout Council of Colonial Coast, you are directly helping girls in our community develop the courage, confidence, and character they need to make our world a better place.

Why Give?

Never in our history has building the leadership of the future been more important. In Girl Scouts, we build those future leaders.

Girl Scouts is the world's preeminent organization dedicated solely to girls - all girls. Investing in girls is an investment in our future. The Family Partnership Campaign is part of the Council's overall annual giving campaign to support the general operating budget of the Council which provides financial assistance, program enrichment, property improvements, and volunteer support systems.

Family Partnership gifts invest in the strength and future of our organization to build the future leaders of our community.

Where Does the Money Go?

Family Partnership contributions are unrestricted gifts and are used to support a variety of Girl Scout financial needs including:

Financial Assistance: membership fees, camp fees, and program fees for girls who otherwise could not afford to participate.

Adult Development: quality training and workshops for volunteers to help ensure that girls receive the best possible adult leadership.

Girl Scout Leadership Experience: program and materials to provide an experience that is girl-led and reflects the ever changing needs and interests of today's girls.

Properties: facility improvements and supplies needed to provide a safe and educational experience at one of our many resident, day, or weekend camps.

Ways to Give

Online/First Giving

Family members that wish to make their donation via a secure website have two options available. Family Partnership donations can be made on the GSCCC website at <http://shop.gsccc.org/productcart/pc/viewPrd.asp?idcategory=63&idproduct=2993>.

or

The First Giving website encourages giving through online transactions for family members of girls based upon their specific service units. Each specific service unit has a page dedicated to featuring the Girl Scouting experience. Please see page 11 for detailed instructions on how to setup a First Giving website for your service unit.

*Matching Gifts**

Matching gifts are monetary donations that employers match in whole or in part to an employee's contribution. If your employer has a matching gifts program, the company may match the contribution amount that you make to the Family Partnership Campaign. It's a great way to increase

the amount of your gift. You can find out if the organization has a matching gifts program by contacting the organization's human resource department.

*Grants for Volunteer Services**

Many large corporations will provide funding through grants to non-profit community organizations where their employees volunteer. Corporations want to give where their employees have interest. Keep track of your hours as a volunteer and report the amount to your company if they give based on employee volunteer hours. To ensure you receive credit for it, ask your employer to include the service unit number on the contribution. It is very important to contact the Council development department to inform them of your grant request to ensure proper credit to your service unit when the grant is received.

Membership Registration Form

This type of gift is made directly on the adult or girl registration form.

*These giving methods require additional steps. Obtain the proper documentation from your employer. Complete the employee information section with service the unit # and submit to the council development department. We will complete the employer sections and send back to employer. Your service unit will be credited when the check is received.

Ways to Increase Donor Participation

Service Unit Programs

Invite families to events such as a Juliette Low Birthday party, Thinking Day, Mother/Father/Daughter events, and Awards and Bridging ceremonies. Ask your girls to tell how Girl Scouting benefits them and how families can provide more girls with these opportunities by giving to the Family Partnership Campaign.

Special Events

Schedule a fun, family event such as a spaghetti dinner, skating party, etc. Please check Volunteer Essentials to make sure your event complies with Girl Scout solicitation regulations.

Collaborations

Many of our local businesses support non-profit organizations by returning a portion of their proceeds to a service unit. Make sure the business sends the check directly to GSCCC in order to receive tax benefits for their donation. Ask them to include your service unit on the check to ensure you receive proper credit.

Troop Campaign Drive

Attend parent, troop, and service unit meetings as needed to inform parents and volunteers about the Family Partnership Campaign. Share information regarding the incentive to motivate everyone to participate. Keep your service units current with the campaign progress and share ideas to reach goals.

How to Make the "Ask"

The first step is always to make a meaningful gift of your own. When you are asking other to give, it's always more powerful when you are able to say that you support this cause financially as well.

Introduce yourself and share your personal story about Girl Scouting. Be sure to explain why you give – not only of your time and talent, but also of your treasure.

Explain the mission: Girl Scouting builds girls of courage, confidence, and character who make the world a better place.

Give examples of what Girl Scouting teaches girls through the variety of activities and the skills that are nurtured. Talk about some of the activities your service unit or troop have participated in through Girl Scout Council of Colonial Coast. If you are a new leader this year, let your parents know your reason for becoming a Girl Scout troop leader or service unit chair. Here are some examples:

Girl Scouting provides unique and new experiences for your daughter, you believe in supporting young girls, you were a Girl Scout as a child, your mother or grandmother was involved,...it's your story, tell it your way!

Explain the cost of Girl Scouting. Use your Family Partnership brochure to show families some of the very real costs associated with Girl Scouting.

Invite them to join you in making a donation. Please remember that we want to increase the overall percentage of participation within our Council's membership.

THANK THEM for their time *and* their gifts.

Collect all *Family Partnership Donor Forms* with payments. Each gift must be accompanied by a completed donation card. Follow instructions on how to process a donation (page 7). If a family chooses not to give today, let them know they can donate at any time during the year online at www.firstgiving.com and www.gscoc.org. Gifts of all sizes will be welcomed and are greatly appreciated!

If a parent has questions or needs to speak to the service unit Family Partnership Chair or development staff member, please include their contact information when turning in your donation cards and gifts.

Sample "Ask" Script

Hello, my name is _____ and I am here because I have something important to ask you.

I have been involved in Girl Scouting for __ years. Girl Scouting is important to me because (tell your story). That never would have happened without Girl Scouts. (*If you are new to Girl Scouting, please share the story of why you joined the organization: some examples – you feel that the Girl Scout program provides unique and new experiences for your daughter, you believe in supporting young girls, you were a Girl Scout as a child, your mother or grandmother was involved.*)

The Family Partnership Campaign is a way for families of girl and adult Girl Scouts to express their belief in the value of Girl Scouting through financial support. By making a charitable contribution to Girl Scout Council of Colonial Coast, you are helping our girls in our local communities develop the courage, confidence and character they need to succeed in life - - and make our world a better place.

Never in our history has the leadership of the future been more important than today. Girl Scout Council of Colonial Coast is committed to helping girls find their personal paths into adulthood as well as equipping girls with the necessary tools to meet obstacles and pressures head on.

Approximately 82% of all contributions in the USA are given by individuals - - just like you. If you want to teach your peers, children or grandchildren how to give back, then model the behavior: give to Girl Scouting and explain why you do it, just as I have today/tonight to you. Your gift sets the pace for other support. When the Girl Scout family leads in giving, other – corporations, foundations and individuals – follow.

About 4% of our Girl Scout Council of Colonial Coast membership currently gives to the Family Partnership Campaign. Please support our Council and our girls by making a gift that is meaningful to you. No one can tell you what the most appropriate gift for your family is. Again this year, our Council is

striving to have 100% participation from all our Girl Scout families. Every gift given is meaningful and deeply appreciated.

We need your support now more than ever! As you complete your donation card or pledge form, keep in mind the life-changing experiences your young Girl Scout – and thousands like her – are offered through Girl Scouting. It takes \$292 to provide Girl Scouting for each of our nearly 16,000 girl members. Wouldn't it be great if our troop's families worked together to give \$292 to make sure one more girl somewhere in our Council gets the chance to grow as a Girl Scout?

Here are the donor forms and some pens, and I'll show you how to complete it right now. If you are unable to make a donation today, please take the brochure and pledge form home with you and follow the instructions for making your donation.

Thank you for listening to me today/tonight. I know we all feel strongly about the importance of Girl Scouting in the lives of girls, our daughters and our families. Let's show our girls just how much we support them by making a contribution to Girl Scout Council of Colonial Coast – and give to an organization that gives so much to our girls and our community. Your gift is deeply appreciated.

Incentives

Each year, GSCCC will offer rewards and incentives to service units that achieve goals. We're excited to announce the incentive for the 2011-2012 campaign year:

Meet or exceed 100% of your service unit goal by May 31, 2012, and your Service Unit will receive 10% cash back on the total amount raised!

My Family Shares Patch Program

The My Family Shares Patch Program is a great way for girls to get involved in the Family Partnership campaign. Curriculum and requirements for earning this patch are available from the program department. Patches are available to purchase in the Council shop.

What is My Role in the Campaign?

Parent

- Learns about the benefits of Family Partnership from Troop Campaign Representative.
- Fills out pledge form or makes donation through First Giving.

Troop Campaign Representatives

- Sets troop Family Partnership goals.
- Educates parents about the Family Partnership Campaign and makes the ask.
- Distributes and collects pledge forms from parents.
- Completes the *Family Partnership Troop Form* and submits form, pledge cards, and money to Service Unit Chair.

Service Unit Family Partnership Chair

- Sets service unit Family Partnership goals. Plans and implements strategies and events to achieve service unit goal.
- Conducts training to educate troop leaders about setting Family Partnership troop goals and how to achieve them.
- Receives *Family Partnership Troop Form*, pledge cards and money from troops. Manages First Giving website.
- Completes the *Family Partnership Campaign Audit Form* (reconciles troop report forms)
- Encloses all (troop forms, pledge cards, service unit audit form, and money) in the Family Partnership envelope, seals it, and sends to Council within 45 days of gift.

Campaign Planning Calendar

August/September/October

- Attend the Family Partnership campaign training and submit *Campaign Materials Request Form* to council for materials.
- Develop a service unit plan to meet your goal.
- Identify, recruit, and train troop campaign representatives.
- Share goals and incentives.
- Explain matching gifts and grants for volunteer service programs from employers.
- Review FAQs and ideas to enhance participation.
- Promote the Family Partnership Campaign at your fall service unit meetings.
- Create and/or update your service unit First Giving website.
- Turn in all funds to received within 45 days of receipt.

November/December/January/February/March

- Continue to promote Family Partnership at service events.
- Attend service unit meetings to share results of campaign and progress toward goal.
- Send letters to families to push for gifts for tax deduction purposes.
- Monitor First Giving website.
- Turn in all funds received within 45 days of receipt.

12/22/2011

Funds must be received by 4:30 p.m. at Council Office to receive a tax donation acknowledgement letter.

April/May

- Conduct a final push as Family Partnership incentive date is approaching.
- Attend service unit meetings to share results of campaign and progress toward goal.
- Monitor First Giving website.
- Provide refresher training to promote Family Partnership giving donations via membership registration forms.
- Send out end-of-campaign reminder to ensure all troop and audit reports have been turned in to be eligible for incentive.
- Turn in all funds received within 45 days of receipt.

5/31/2012

Funds must be received by 4:30 p.m. at Council Office to be applied to incentive.

June/July

- All monies received in council office after 5/31/11 will be applied to the next year's campaign unless you designate you wish it to be applied to current year campaign.
- Thank your volunteers
- Membership will be supplied with results for membership incentives
- Start planning your next campaign
- Notify your membership specialist if you would like to serve as Service Unit Family Partnership Chair for next year.

Where Can I Get Campaign Materials?

Family Partnership Campaign supplies can be obtained by completing the *Family Partnership Supplies Request Form* and emailing the form to the Council development office. Your materials will be available for pick up at the Council office or we can arrange convenient delivery via your membership specialist.

How to Process a Contribution

Troop Campaign Representative

- Receives cash/checks/credit card payments or pledges from parents.
- Each payment should accompany a *Family Partnership Brochure/Donor Form*. Please keep payments and forms together. Please staple together if possible.
- Confirm that all *Family Partnership Brochure/Donor Forms* are filled out completely and include:
 - donor's name
 - Girl Scout's name
 - service unit #
 - troop #
 - donor's full address and telephone number
 - donation amount
- Fill out a *Family Partnership Troop Report Form* (see example on next page) being sure to include:
 - troop number
 - service unit number
 - troop campaign representative name (or person serving in that capacity, i.e. Troop Leader),
 - troop campaign reps address and telephone number
 - donor's name
 - Girl Scout's name
 - donation amount.
- Forms and payments should be put in a 6 x 9 envelope*.
- Be sure to fill out the troop # and service unit # on this envelope*.
- **Turn in all collected funds to Service Unit Family Partnership Chair.**

NOTE: Funds received that are not accompanied by a *Family Partnership Brochure/Donor Form* will be credited to the Service Unit and not to an individual.

**Should pre-printed envelopes be unavailable, please put all documentation in an envelope and write "Family Partnership" along with the troop and service unit numbers.*



Campaign Year: 11/12

Family Partnership Troop Report Form

Troop Number: 1234 SU #: 567 e-mail: youremail@yourdomain.com
 Troop Family Partnership Chair: Sally Struthers Phone: 757-555-1111
 BPP Chair Troop Leader

Mailing Address: 987 Plantation Drive Ches VA ##
Street Address City State Zip

Please ensure all information is filled out completely and accurately; keep a copy for your records. Please do not include amounts already turned in to council. Only include amounts being turned in today with this form.

	Donor & Girl Scout's Name <small>(Include Girl Scout's last name if different from donor)</small>	TOTAL COLLECTED				TOTAL Cash + Check + Pledges + Charges
		Cash	Checks	Charges	Pledges*	
Sample	George Franklin - Amanda Smith	\$0.00	\$0.00			\$0.00
1	Bill Smith - Amanda	\$100.00				\$100.00
2	David Jones - Nicolle		\$48.00			\$48.00
3	Alice Miller - Julie				\$1,000.00	\$1,000.00
4	George Gates - Erin			\$100.00		\$100.00
5						\$0.00
6						\$0.00
7						\$0.00
8						\$0.00
9						\$0.00
10						\$0.00
11						\$0.00
12						\$0.00
13						\$0.00
14						\$0.00
15						\$0.00
16						\$0.00
17						\$0.00
18						\$0.00
19						\$0.00
20						\$0.00
	Total	\$100.00	\$48.00	\$100.00	\$1,000.00	\$1,248.00

*Pledges must be paid and turned into the Council Office by May 31, 2012, no later than 4:30 pm., to be credited to this year's Family Partnership Campaign. Pledges cannot be applied without the proper accompanying paperwork.

Service Unit Family Partnership Chair

- Receives donations and pledges from the troop level, all funds and forms should be enclosed in a 6 x 9 envelope*
- Ensure each donation is accompanied by a *Family Partnership Brochure/Donor Form*.
- Ensure the *Family Partnership Troop Report Form* is filled out completely including:
 - troop #
 - service unit #
 - troop campaign representative name, address and telephone number
 - donor's name
 - Girl Scout's name
 - donation amount
- Verify the amounts on the *Family Partnership Troop Report Form*
- Fill out the *Family Partnership Campaign Audit Form* (see example next page) and detail all troop information. Be sure to include:
 - service unit # and name

- service unit Family Partnership Chair name, phone, and mailing address (this information needs to be included each time funds are turned in to ensure we have the most up-to-date information).
- From the verified information received from the troops, fill in the details in each column of the form.
- A *Family Partnership Troop Report Form* should be present for each line filled out on the *Family Partnership Campaign Audit Form* (unless it is a group event for the Service Unit and not credited to a particular Troop or individual. If this is the case, please note this on the form).
- All troop envelopes and funds should be enclosed in a Family Partnership envelope* accompanied by the *Family Partnership Campaign Audit Form*.
- **Family Partnership funds should be received at the Council within 45 of receiving gifts.**
- When bringing in contributions, please be prepared to wait for the staff member (front desk or development staff) to count and verify all funds. With large deposits, this may take some time. All funds, especially cash, must be receipted by Council staff.
- NOTE: Funds may be transported to the Council office through the Membership Specialist assigned to the service unit. All funds should be received by the Membership Specialist in a **sealed** envelope **with all accompanying forms**.

IMPORTANT: Please be sure to follow the above steps. Not doing so could result in a delay in processing donations impacting whether or not the donations are applied to your service unit's Family Partnership goal by the deadlines.



Campaign Year: 11/12

Family Partnership Campaign Audit

Service Unit Number: 567 e-mail: suemail@yourdomain.com

Service Unit Chair Name: MollyManner Phone: 757-888-7654

Mailing Address: 16 Dolphin Way Chesapeake VA 23320
Street Address City State Zip

Please ensure all information is filled out completely and accurately; keep a copy for your records.

Troop/Group Number	Troop Chair	# of Gifts	TOTAL COLLECTED				TOTAL Cash + Check + Pledges + Charges
			Cash	Checks	Charges	Pledges*	
1234	SallyStruthers	4	\$ 100.00	\$ 48.00	\$ 100.00	\$ 1,000.00	\$1,248.00
							\$0.00
							\$0.00
							\$0.00
							\$0.00
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							\$0.00
							\$0.00
							\$0.00
							\$0.00
							\$0.00
							\$0.00
							\$0.00
Total		4	\$100.00	\$48.00	\$100.00	\$1,000.00	\$1,248.00

*Pledges must be paid and turned into the Council Office by May 31, 2012, no later than 4:30 p.m., to be credited to this year's Family Partnership Campaign. Pledges cannot be applied without the proper accompanying paperwork.

M. Manner _____ 7/25/2011
 Verified by Service Unit Chair/VFA Date

Please include troop reports and all envelopes with this report.

How to Set up Your FirstGiving Site

FirstGiving (www.firstgiving.com) is a website that can be used to receive online donations. Each service unit will be able to accept donations on behalf of the Family Partnership Campaign of the Girl Scout Council of Colonial Coast.

1. Go to <http://www.firstgiving.com/account>
2. Enter the e-mail address as set up for your Service Unit
 - a. E-mail – FPSU#@gscgcc.org (i.e. FPSU703@gscgcc.org)
 - b. Password – GSCCCFP# (i.e. GSCCCSU703)
3. Once logged in, change e-mail address:
 - a. Click on the **Profile** tab
 - b. Click on the *Contact* button
 - c. Enter personal e-mail address
 - d. Click *Update*
4. Next, change your password:
 - a. Click the *Password* button
 - b. Enter password provided to you as Old Password
 - c. Enter in new password
 - d. Click *Update*
5. Next, click on the **Your Fundraising** tab. Here you can edit your page, post a link through Facebook, Twitter or e-mail, add pictures, YouTube videos, etc.
6. From the **Your Fundraising** tab, click on the Edit Your Page button.
7. BE CREATIVE! Add pictures, videos, and other information about your Service Unit to let people know about the great things we do at Girl Scouts (refer to page 76 of Volunteer Essentials regarding using social networks before posting photos or video).
8. To see your Home page, from the **Your Fundraising** page, click on the “View Live” hyperlink next to Family Partnership 2011-2012 in bold blue letters at the top.
9. View your Donor information by clicking on the “See who’s Donated” hyperlink.

Donors can donate by clicking on the **Donate** icon on the service unit’s Home Page. From there the donor can enter the amount they wish to give and even include a message. The site will ask for the donor’s credit card information in order to make a payment. There are fees to process the payment, and the donor has the option to include or not include these fees in their total donation account. A link is provided next to this option for further explanation.

Should your Family Partnership Chair change, please contact the development office to have your e-mail and password reset.

If you have any questions about FirstGiving or Family Partnership, please contact the development department.

Frequently Asked Questions

Where does the money go? How is the money used? Do girls benefit directly?

All funds raised in support of the Council stay within our local Council and directly benefit the girls we serve. The money raised is used in a number of ways – such as opportunity funding, volunteer support services, program enrichment, and property improvements.

I give my time as a volunteer. Why should I give money?

Our Council is truly grateful for the time and talent given by our dedicated volunteers. However, some costs simply cannot be covered by time. For those costs, we explore various funding options such as in-kind donation, foundation and corporation giving, staff and board support, as well as support from our families and volunteers.

If foundations and corporations support the Council, why ask parents and volunteers?

The most important reason is *your* gift leads the way! Approximately 82% of all contributions in the USA are given by individuals – just like you. That means only 18% came from foundations and corporations. About 10% of the total giving to our Council comes from individuals. That 10% comprises only 4% of our membership. In order to continue providing quality services to all girls at a low cost, we must seek funding from a variety of sources. When we ask corporations, foundations, and individuals for support they often want to know what we are doing internally to raise funds to support Girl Scouting. Support from those closest to us – our volunteers, parents, staff, and board members – is a great resource in helping us to obtain other funding. When our Council can show a strong financial commitment from our internal family to these outside donors, we build an even stronger case for their support of our organization.

I paid \$12 from my girl to join Girl Scouting. Where does that go?

The \$12 membership fee paid when you or your Girl Scout registers is the national membership fee. This entire amount goes directly to Girl Scouts of the USA (GSUSA) and provides, among other things, activity insurance, program development, and management support to Councils. Our Council does not receive any portion of this membership fee; all of it goes to GSUSA for maintaining the viability and strength of the Girl Scout Movement.

I can't give a cash gift right now. Is there something else I can do to support the program?

Yes! You can make a pledge of \$150 or more which can be billed to you monthly. Also, you can seek information from your employer for giving gifts for the volunteer hours you give.

I give to the United Way. Do they support Girl Scouting?

We are grateful for the support of United Way in our region. However, funding from corporations, foundations, and the United Way is not guaranteed. Our Council is committed to diversifying our funding sources to not be overly dependent on any one source. Support from the United Way has decreased significantly each year since 1990. United Way giving is encouraged, but we are unable to count these gifts towards the SU goal.

We purchase cookies through Council product sales. Why should we make a donation?

Thank you for supporting the cookie program. We are very proud of our cookie program and the wonderful benefits it affords those girls who participate – benefits such as learning presentation skills, financial management, goal setting, and budget planning. However, product sales are aimed at the general public, a different audience from our fund raising effort. Our hope is to reduce the Council's dependence on product sales, while at the same time significantly increasing funding from other sources. A diversified funding base is vital to our continued support.

Troops ask members to pay dues. Why should I give money to the Girl Scout Council?

Each individual troop within the Council decides what that particular troop's dues will be. These funds pay only for the girl's troop activities, not the many other services the Council provides: volunteer and girl recruitment, volunteer education and support, financial assistance, upkeep of Council properties including the camps and field offices throughout southeast Virginia and northeast North Carolina. Your gift to the Council pays a part in supporting everything we do.

My daughter paid \$5 to participate in a Council event. Does that cover the cost of these services?

Your payment to attend a Council-sponsored event helps offset *some* of the costs associated with sponsoring the event. Our Council strives to keep the cost of attending Council-sponsored events at a minimum so that all girls can fully participate in everything that our Council has to offer. However, there are many costs associated with all the events – program activity supplies, food and site rental fees – which far exceed the fee paid by a girl and her family. The girl's fees also do not cover many less obvious costs such as staff time, clerical support, telephone costs, postage, printing, and insurance.

Does the Council adhere to any policies or guidelines concerning fund raising? How can I learn more about the Council's finances?

Our Council strictly adheres to policies which are mandated by our national organization, Girl Scouts of the USA, and to generally accepted accounting standards. Copies of the national policies can be found in the *Blue Book of Basic Documents*, and our national policies are available by contacting the development department at 757-549-0641. Copies of the most current audited financial statement and our most recent IRS Form 990 can be obtained from our finance office during normal business hours or you can go to www.gsccc.org.

What companies have a matching gift program?

We have confirmed the following employers to have matching gifts programs. Please be sure to check with your employer by contacting your human resources department.

- | | |
|----------|------------------------|
| Verizon | Norfolk Naval Shipyard |
| Wal-Mart | Bank of America |
| Target | United Parcel Service |
| Avon | Northrop Grumman |

I received a donation for my Troop/Service Unit from a local company to support our program participation, after processing through GSCCC, will 10% be applied to my Family Partnership Campaign goal? Beginning with the 2011/2012 year, the 10% fee taken from the total of your contribution will no longer be applied to your Family Partnership goal. This fee will be applied to the general operating expenses of the Council.

Important Contacts

For any question concerning the Family Partnership Campaign, please call the Council office and ask to speak to a member of the development staff.

Girl Scout Council of Colonial Coast
A Place for Girls
912 Cedar Road
Chesapeake, VA 23322
(757) 547-4405
FAX (757) 382-0610
www.gsccc.org

Development Director
(757) 549-0641

Development Manager
(757) 549-0952

Development Administrative Assistant
(757) 548-9438

Websites to bookmark:
First Giving - www.firstgiving.com/gsccc
GSCCC Funding Page - www.gsccc.org/Support-Us.aspx